



Dell's \$1.4 billion acquisition would be its largest ever

By [Dan Zehr](#) | Monday, November 5, 2007, 07:49 AM

Dell Inc. said today that it will pay about \$1.4 billion in cash to acquire EqualLogic, a company that specializes in data-storage products for businesses. The purchase marks Dell's largest-ever acquisition and expands its portfolio of technologies for storing the rapidly increasing amounts of digital information.

"Our customers will be dealing with the largest increase in data we have seen in our history over the next few years," CEO Michael Dell said in a release.

The company expects the deal to close late this year or in the first few months of 2008. It expects the transaction to reduce earnings per share by 2 to 5 cents per share over the next two fiscal years.

Both boards have approved the acquisition, which is subject to regulatory approval.

EqualLogic, based in Nashua, N.H., develops data-storage product for storage-area networks common among data centers. The company has more than 3,200 customers in 30 countries, according to the press release. Its products use a technology called iSCSI, which allows high-speed storage traffic over existing Internet-protocol networks.

Courtesy of JB Goodwin